19 1998 ORGANIZATION STUDIES

**Table of Contents**

**Papers**


769 *Altman, Yochanan, Yehuda Baruch*
Cultural Theory and Organizations: Analytical Method and Cases

1 *Armstrong, Peter, Paul Marginson, Paul Edwards, John Purcell*
Divisionalization in the UK: Diversity, Size and the Devolution of Bargaining

975 *Barkema, Harry G., Johannes M. Pennings*
Top Management Pay: Impact of Overt and Covert Power

207 *Barron, David N.*
Pathways to Legitimacy among Consumer Loan Providers in New York City, 1914-1934

769 *Baruch, Yehuda, see Altman*

617 *Baughn, C. Christopher, see Osborn*

787 *Benschop, Yvonne, Hans Doorewaard*
Covered by Equality: The Gender Subtext of Organizations

73 *Brown, Andrew D., Matthew R. Jones*
Doomed to Failure: Narratives of Inevitability and Conspiracy in a Failed IS Project

89 *Buckley, Peter J., see Glaister*

139 *Buckley, Peter J., see Glaister*

281 *Calori, Roland*
Essai: Philosophizing on Strategic Management Models

1039 *Cassell, Catherine M., Gillian Symon*
Quiet Revolutions and Radical Transformations: A Comment on H. Peter Dachler

449 *Collinson, Margaret, see Edwards*

259 *Czaban, Laszlo, see Whitley*

363 *Czarniawska, Barabara, see Joerges*

181 *Davison, Sue Canney, see Hambrick*

639 *Delmestri, Giuseppe*
Do all Roads Lead to Rome... or Berlin? The Evolution of Intra- and Inter-organizational Routines in the Machine-building Industry in Italy and Germany

617 *Denekamp, Johannes G., see Osborn*

787 *Doorewaard, Hans, see Benschop*

911 *Drummond, Helga*
Is Escalation Always Irrational?

617 *Duysters, Geert, see Osborn*

19 1998 ORGANIZATION STUDIES

**Table of Contents**

**Papers**


769 *Altman, Yochanan, Yehuda Baruch*
Cultural Theory and Organizations: Analytical Method and Cases

1 *Armstrong, Peter, Paul Marginson, Paul Edwards, John Purcell*
Divisionalization in the UK: Diversity, Size and the Devolution of Bargaining

975 *Barkema, Harry G., Johannes M. Pennings*
Top Management Pay: Impact of Overt and Covert Power

207 *Barron, David N.*
Pathways to Legitimacy among Consumer Loan Providers in New York City, 1914-1934

769 *Baruch, Yehuda, see Altman*

617 *Baughn, C. Christopher, see Osborn*

787 *Benschop, Yvonne, Hans Doorewaard*
Covered by Equality: The Gender Subtext of Organizations

73 *Brown, Andrew D., Matthew R. Jones*
Doomed to Failure: Narratives of Inevitability and Conspiracy in a Failed IS Project

89 *Buckley, Peter J., see Glaister*

139 *Buckley, Peter J., see Glaister*

281 *Calori, Roland*
Essai: Philosophizing on Strategic Management Models

1039 *Cassell, Catherine M., Gillian Symon*
Quiet Revolutions and Radical Transformations: A Comment on H. Peter Dachler

449 *Collinson, Margaret, see Edwards*

259 *Czaban, Laszlo, see Whitley*

363 *Czarniawska, Barabara, see Joerges*

181 *Davison, Sue Canney, see Hambrick*

639 *Delmestri, Giuseppe*
Do all Roads Lead to Rome... or Berlin? The Evolution of Intra- and Inter-organizational Routines in the Machine-building Industry in Italy and Germany

617 *Denekamp, Johannes G., see Osborn*

787 *Doorewaard, Hans, see Benschop*

911 *Drummond, Helga*
Is Escalation Always Irrational?

617 *Duysters, Geert, see Osborn*

549 *Ebers, Mark, see Oliver*

449 *Edwards, Paul, Margaret Collinson, Chris Rees*
The Determinants of Employee Responses to Total Quality Management: Six Case Studies

1 *Edwards, Paul, see Armstrong*

953 *Fineman, Stephen*
Street-level Bureaucrats and the Social Construction of Environmental Control

863 *Engwall, Lars*
Research Note: Asterix in Disneyland. Management Scholars from France on the World Stage

119 *Geringer, J. Michael*
Assessing Replication and Extension. A Commentary on Glaister and Buckley: Measures of Performance in UK International Alliances

89 *Glaister, Keith W., Peter J. Buckley*
Measures of Performance in UK International Alliances

139 *Glaister, Keith W., Peter J. Buckley*
Replication with Extension: Response to Geringer

617 *Hagedoorn, John, see Osborn*

181 *Hambrick, Donald C, Sue Canney Davison, Scott A. Snell, Charles C. Snow*
When Groups Consist of Multiple Nationalities: Towards a New Understanding of the Implications

743 *Hinings, C.R., see Kondra*

477 *Hofstede, Geert*
Attitudes, Values and Organizational Culture: Disentangling the Concepts

363 *Joerges, Bernward, Barbara Czarniawska*
The Question of Technology, or How Organizations Inscribe the World

73 *Jones, Matthew R., see Brown*

47 *Kieser, Alfred*
From Freemasons to Industrious Patriots. Organizing and Disciplining in 18th Century Germany

743 *Kondra, Alex Z., C.R. Hinings*
Organizational Diversity and Change in Institutional Theory

883 *Lammers, Cornelis J.*
An Inside Story: The Birth and Infancy of EGOS. Memories in Tribute to Franco Ferraresi

1029 *Letiche, Hugo, Jacco van Uden*
Answer(s) to a Discussion Note: On the 'Metaphor of the Metaphor'

931 *Lindkvist, Lars, Jonas Söderlund, Fredrik Tell*
Managing Product Development Projects: On the Significance of Fountains and Deadlines

321 *Lowe, Sid*
Culture and Network Institutions in Hong Kong: A Hierarchy of Perspectives. A Response to Wilkinson: 'Culture, Institutions and Business in East Asia'

1 *Marginson, Paul, see Armstrong*

1035 *McCourt, Willy*
Rejoinder: Answer to a Discussion Note

23 *Messallam, Aly A.*
The Organizational Ecology of Investment Firms in Egypt: Organizational Founding

495 *Mikula, Bogusz, see Nasierowski*

495 *Nasierowski, Wojciech, Bogusz Mikula*
Culture Dimensions of Polish Managers: Hofstede's Indices

415 *Newton, Tim*
Theorizing Subjectivity in Organizations: The failure of Foucauldian Studies?

549 *Oliver, Amalya, Mark Ebers*
Networking Network Studies. An Analysis of Conceptual Configurations in the Study of Inter-organizational Relationships

617 *Osborn, Richard, John Hagedoorn, Johannes G. Denekamp, Geert Duysters, C. Christopher Baughn*
Embedded Patterns of International Alliance Formation

667 *Paniccia, Ivana*
One, a Hundred, Thousands of Industrial Districts. Organizational Variety in Local Networks of Small and Medium-sized Enterprises

975 *Pennings, Harry G., see Barkema*

235 *Perry, Nick*
Indecent Exposures: Theorizing Wistleblowing

829 *Ping Li, Peter*
Towards a Geocentric Framework of Organizational Form: A Holistic Dynamic and Paradoxical Approach

387 *Pitt, Martyn*
A Tale of Two Gladiators: 'Reading' Entrepreneurs as Texts

1 *Purcell, John, see Armstrong*

1005 *Rademakers, Martijn F. L.*
Market Organization in Indonesia: Javanese and Chinese Family Business in the Jamu Industry

449 *Rees, Chris, see Edwards*

585 *Schrader, Stephen, see Sobrero*

181 *Snell, Scott A., see Hambrick.*

181 *Snow, Charles C., see Hambrick*

585 *Sobrero, Maurizio, Stephen Schrader*
Structuring Inter-firm Relationships: A Meta-analytic Approach

931 *Söderlund, Jonas, see Lindkvist*

701 *Staber, Udo*
Inter-firm Co-operation and Competition in Industrial Districts

807 *Steyrer, Johannes*
Charisma and the Archetypes of Leadership

1039 *Symon, Gillian, see Cassell*

931 *Tell, Fredrik, see Lindkvist*

307 *Thoenig, Jean-Claude*
Essai: How Far is a Sociology of Organizations Still Needed?

511 *Tsang, Eric W.K.*
Inside Story: Mind Your Identity when Conducting Cross-National Research

1029 *Uden, Jacco van, see Letiche*

259 *Whitley, Richard, Laszlo Czaban*
Institutional Transformation and Enterprise Change in an Emergent Capitalist Economy: The Case of Hungary

**Book Reviews**

517 *Alvesson, Mats*
Communication, Power and Organization
(Stewart R. Clegg)

1053 *Alvesson, Mats*
Management of Knowledge Intensive Companies
(Friso den Hertog)

725 *Bacharach, Samuel B., Pasquale Gagliardi, and Bryan Mundell (eds.)*
Research in the Sociology of Organizations. Vol. 13: Studies of Organizations in the European Tradition
(Ton A. Mijs)

345 *Bjorkegren, Dag*
The Culture Business. Management Strategies for the Arts-related Business
(Arthur Francis)

522 *Bugra, Ayše, and Behlül Üsdiken (eds.)*
State, Market and Organizational Form
(Ed Clark)

896 *Burrell, Gibson*
Pandemonium, Towards a Retro-organization Theory
(Pippa Carter)

891 *Chung, Kae H., Hak Chonk Lee, and Ku Hyung Jung*
Korean Management. Global Strategy and Cultural Transformation
(Hendrik Meyer-Ohle)

155 *Clegg, Stewart R., Cynthia Hardy, and Walter R. Nord (eds.)*
Handbook of Organization Studies
(Max Boisot)

1045 *Czarniawska, Barbara*
Narrating the Organization
(Finn Borum)

518 *Czarniawka, Barbara, and Guje Sevón (eds.)*
Translating Organizational Change
(Gerry Johnson)

894 *Giacalone, Robert A., and Jerald Greenberg (eds.)*
Antisocial Behavior in Organizations
(Georges Romme)

889 *Grabner, Gernot, and David Stark (eds.)*
Restructuring Networks in Post-socialism. Legacies, Linkages, and Localities
(Inger Bjerg Møller)

1053 *Krogh, Georg von, and Johan Roos (eds.)*
Managing Knowledge: Perspectives on Cooperation and Competition
(Friso den Hertog)

729 *Lane, Christel*
Industry and Society in Europe: Stability and Change in Britain, Germany and France
(Michael I. Reed)

162 *Meindl, James R., Charles Stubbart, and Joseph F. Porac (eds.)*
Cognition within and between Organizations
(Johannes M. Lehner)

347 *Nicholson, Paula*
Gender, Power and Organisation: A Psychological Perspective
(Gill Palmer)

525 *Orru, Marco, Nicole Woolsey Biggart, and Gary G. Hamilton*
The Economic Organization of East Asian Capitalism
(John Groenewegen)

349 *Palmer, Gill, and Stewart R. Clegg (eds.)*
Constituting Management: Markets, Meanings, and Identities
(Dirk Baecker)

166 *Schabracq, Marc J., Jacques A.M. Winnubst, and Cary L. Cooper (eds.)*
Handbook of Work and Health Psychology
(Dieter Gebert)

731 *Schein, Edgar H.*
Strategic Pragmatism: The Culture of Singapore's Economic Development Board
(Kae H. Chung)

353 *Vallance, Elizabeth*
Business Ethics at Work
(Hans G. Nutzinger)

1049 *Whitley, Richard, and Peer Hull Kristensen (eds.)*
The Changing European Firm. Limits to Convergence
(Ray Loveridge)

**Book Notes**

1058 *Aharoni, Yair*
Changing Roles of State Intervention in Services in an Era of Open International Markets

168 *Banerjee, Parthasarathi, and Yoshihiro Sato (eds.)*
Skill and Technological Change: Society and Instutions in International Perspective

901 *Cheng, Cliff*
Masculinities in Organizations

1059 *Clemens, Elisabeth S.*
The People's Lobby. Organizational Innovation and the Rise of Interest Group Politics in the United States, 1890-1925

735 *Cooper, Cary L., and Denise M. Rousseau (eds.)*
Trends in Organizational Behaviour, Vol. 4

900 *De Dreu, Carsten, and Evert van de Vliert (eds.)*
Using Conflict in Organizations

169 *Dutton, William H. (ed.)*
Information and Communication Technologies: Visions and Realities

169 *Garsten, Christina*
Apple World. Core and Periphery in a Transnational Organisational Culture

355 *Hagedorn, John M.*
Foresaking Our Children. Bureaucracy and Reform in the Child Welfare System

735 *Hatchuel, Armand, and Benoît Weil*
Experts in Organizations — A knowledge-based Perspective on Organizational Change

901 *Miner, John B., and Michael H. Capps*
How Honesty Testing Works

736 *Pearce, Jone L.*
The Organizational Behaviour of Unpaid Workers

1059 *Prasad, Pushkala, Albert J. Mills, Michael Elmes, and Anshuman Prasad (eds.)*
Managing the Organizational Melting Pot: Dilemmas of Workplace Diversity

354 *Rojek, Chris*
Decentring Leisure, Rethinking Leisure Theory

355 *Ulrich, Werner*
Critical Heuristics of Social Planning. A New Approach to Practical Philosophy